

**HABITAT FOR HUMANITY OF CAPE COD
FINANCIAL SNAPSHOT**

Fiscal Year: July 1, 2021 – June 30, 2022

CASH FUNDING SOURCES

CONTRIBUTIONS

Individuals	\$853,554
Businesses	\$176,053
Faith Partners	\$60,165
Fundraising Events	\$235,995
Non-government Grants	\$580,558
Government Grants	\$212,386
Bequests	\$431,291
TOTAL CONTRIBUTIONS	\$2,550,001

OTHER INCOME

Mortgage Payments	\$212,820
Home Sales	\$458,750
ReStore	\$1,571,446
Other	\$581,056
TOTAL OTHER INCOME	\$2,824,072
TOTAL CASH RESOURCES	\$5,374,074

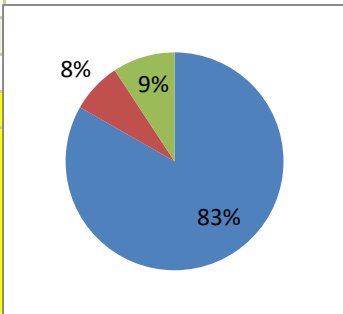
UTILIZATION OF FUNDS

By generally accepted accounting principals, the costs related to the construction of a home (Habitat’s largest expense category) are recorded for the fiscal year that the home is sold. Therefore, our activity portrayed in an audit can be severely skewed, depending on when we deed the home.

Because of this, for FY22 we report functional expenses showing the last four audited years through FY22. This approach will give the most accurate picture of our activity.

Year	Program Services	Fundraising	Management	Total
2019	\$4,810,973	\$281,221	\$432,745	\$5,524,939
2020	\$1,916,858	\$255,880	\$319,621	\$2,492,359
2021	\$4,293,213	\$309,637	\$349,690	\$4,952,540
2022	\$3,084,625	\$422,044	\$465,972	\$3,972,642

4 YEAR SUMMARY		
\$14,105,669	Program Services	83%
\$1,268,782	Fundraising	7%
\$1,568,028	Management	9%



Program Services includes all costs relating to the construction of homes (e.g., materials, contracts, permits, fees, supervision and insurance). Also included are costs related to land acquisition and costs associated with family selection and partnership.

Each Habitat for Humanity home is sold with an affordable deed rider; Habitat homeowners can never realize the market value of their land.

While Habitat Cape Cod continues to receive some percentage of its buildable land as donations, both from public and private sources, more recently we have garnered government grants to fund the purchase of land. The larger percentage of “government grants” listed above has been dedicated to land purchase and infrastructure.

Typically we receive between \$12-20,000 of 'gifts in kind' for each home we build. Volunteer labor: the priceless value of our volunteers is not assigned a cash value for accounting purposes.